

Clinical Integration and Managed Care

We help healthcare providers, commercial payers and self-insured employers strengthen their market position through innovative alliances and network strategies. Our team brings deep experience in healthcare regulations, insurance law, reimbursement, corporate structuring and antitrust to guide clients through every stage of network development and operation.

We advise on clinical integration, population health management and care coordination strategies across virtually every type of provider network, including ACOs, PHOs, IPAs, "super CINs," and specialty-specific coalitions. From governance documents and compliance programs to payer-provider arrangements and regulatory filings, we deliver the full spectrum of legal support needed to structure, launch and operationalize these organizations.

Drawing on considerable antitrust strength, we structure networks to withstand regulatory scrutiny and perform clinical integration reviews that help bolster our clients' competitive positions. We also counsel on reimbursement methodologies, shared savings, bundled payment, capitation, pay-for-performance and more, as well as fraud and abuse compliance, ERISA, insurance licensure, corporate practice of medicine and consumer protection issues.

Our clients include health systems, physician groups, multiprovider networks, managed care organizations, trade associations and insurance companies. Whether you are forming a provider-sponsored ACO, building a unique health system affiliation, or navigating Medicare, Medicaid, and commercial managed care programs, our team delivers practical, results-driven counsel to help you succeed.

Our Experience

- **Pediatric-Focused CIN for Leading Children's Hospital**
Represented the leading children's hospital in the Chicagoland area in developing a first-of-its-kind, pediatric-focused CI network with pediatric subspecialists and community physicians. Advised on governance models, contracting strategies, marketing, antitrust, fraud and abuse, and compliance with regulatory requirements. Developed the governance documents and participating provider agreements for the CIN, advised on communication plans, CI

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metrics and payor outreach and negotiated the CI IT platform contract with the vendor.

- **Multi-Hospital Faith-Based Health System ACO and CIN Strategy**

Served as counsel to a multi-hospital, faith-based health system in the development of its ACO and CIN strategy. Advised on governance models, contracting strategies, marketing, antitrust, fraud and abuse, and compliance with Medicare requirements. Developed the governance documents and participating provider agreements for the ACO and for the non-Medicare clinically integrated network, assisted with the ACO application, and advised on MSSP requirements.

- **Cook County ACO Establishment for Medicaid Patients**

Assisted in the establishment of an accountable care organization for the initial purpose of providing and monitoring patient care management services to newly eligible Medicaid patients who participated in a healthcare program provided by Cook County Hospital and Healthcare System. Represented the ACO; prepared the LLC documents, participation agreements, operating agreements and related documents; and coordinated and negotiated with all participants to finalize and close the transaction.

- **Large Health System Managed Care Negotiations (Medicare, Medicaid, and Marketplace)**

Represented a large healthcare system in negotiations with managed care organizations regarding participating provider agreements for Medicare, Medicaid and New York State marketplace products.

- **ACO Negotiations with Multiple Payors and Ongoing Compliance**

Represented an accountable care organization in ongoing negotiations with multiple payors, including state-controlled Medicaid managed organizations and direct Medicare contracting entities. Conducted an ongoing compliance review and handled other regulatory and transactional matters as they arose.

Recognitions

Recognized or listed in the following:

- *Best Law Firms*
 - Health Care Law
 - National, 2013–2026
 - Chicago, 2011–2026
 - Dallas/Ft. Worth, 2020–2026

- New York, 2011–2024
- *Chambers USA*
 - Healthcare: The Elite
 - Nationwide, 2026
 - Healthcare: Highly Regarded
 - Nationwide, 2021–2025
 - Healthcare
 - Illinois, 2006–2026
 - New York, 2006–2025
 - Texas, 2019–2026
- *The Legal 500 United States*
 - Healthcare
 - Service Providers, 2016–2026