



Mark R. Grossmann

Partner and Head of Business Transactions

Corporate

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Mark Grossmann knows how to make deals happen. For more than 20 years, he has guided principals and finance sources alike through critical transactions that have helped them grow, compete and realize value. He is known for a refreshingly direct approach that cuts away extraneous issues and gets to the heart of what the parties need.

Eyes on the close

Mark knows that lawyers are often seen as obstacles who can bury the deal in the legal details. He takes a different approach — one based on market knowledge, sharp analysis and a keen sense of priorities. He'll stand firm to get the "right" terms for every deal, but never lets minor or academic issues bring progress to a halt. By keeping the deal moving toward a timely close, Mark makes sure his clients reap its full benefit, while at the same time protecting their legal interests.

A deft quarterback, Mark assembles and balances resources from around the firm to address the diverse issues that arise in every transaction. He weighs competing points of view with client priorities in mind and emerges with strategies that meet both immediate needs and long-term goals.

Mark has handled hundreds of transactions in the United States and around the world. Clients often turn to him for insight on "what's market," in a given industry or deal structure. Not only does he know the terms, he knows why they matter and how they will play out from contract negotiations through post-closing operations.

Mark has deep experience in industries including finance, technology, manufacturing, consulting, real estate, retail, parking, pharmaceutical, security and health care.

Recognitions

Recognized or listed in the following:

- *Best Lawyers in America*
 - Corporate Law, 2013–2025
- *Chambers USA*

Practices

- Capital Markets
- Corporate
- Health Care
- Health Care Services Private Equity
- Independent Sponsors
- Mergers and Acquisitions
- Pharmaceutical and Life Sciences Litigation
- Private Equity
- Private Equity and Real Estate Fund Formation

Industries

- Education Private Equity
- Energy
- Entrepreneurial Ventures
- Fashion, Retail, Luxury and Beauty
- Finance and Financial Markets
- Manufacturing and Industrials Private Equity
- Pharmaceutical and Life Sciences
- Private Client Services
- Technology

Education

- JD, Loyola University Chicago School of Law, *magna cum laude*
- BBA, University of Wisconsin

Bar Admissions

- New York
- Illinois

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- Corporate/M&A: Private Equity, 2021–2022
- Private Equity: Buyouts, 2023–2024
- *The American Lawyer*
 - Midwest Trailblazer, 2021
- *The Legal 500 United States*
 - Hall of Fame, 2021–2024
 - Leading Individual, 2016–2020
 - Recommended Attorney, 2014, 2022–2024

News

- Katten Named to *The Fashion Law* 2025 List of Top US Law Firms for Retail Companies (March 12, 2025)
- Katten Attorneys Recognized as *Best Lawyers®* and *Best Lawyers: Ones to Watch®* Award Recipients (August 15, 2024)
- Katten Highly Ranked in Legal 500 United States 2024 (June 12, 2024)
- Katten Receives High Marks in *Chambers USA* Guide 2024 (June 6, 2024)
- Katten Attorneys Distinguished by *Best Lawyers®* (August 17, 2023)
- Katten Lauded in The Legal 500 United States 2023 (June 9, 2023)
- Katten Boosts Rankings in *Chambers USA Guide 2023* (June 1, 2023)
- Katten Attorneys Recognized by *Best Lawyers®* (August 18, 2022)
- *Law Bulletin* and *citybiz* Spotlight 'Shanghai: Safe Haven During the Holocaust' Exhibit (July 15, 2022)
- Katten Awarded Top Ranking in Structured Finance: Securitization in The Legal 500 United States 2022 (June 8, 2022)
- Katten Ranked Leading Law Firm by *Chambers USA* 2022 (June 1, 2022)
- Katten Attorneys Listed in *The Best Lawyers in America®* (August 19, 2021)
- Katten Receives High Marks in Derivatives, M&A and Securitization in The Legal 500 United States 2021 Guide (June 10, 2021)
- Katten Boosts Rankings in *Chambers USA* 2021 (May 20, 2021)

Court Admissions

- US District Court, Northern District of Illinois

Community Involvements

- After School Matters, Board of Directors
- Camp Kesem, Board of Directors
- Comer Education Campus, Board of Directors
- Conway Farms Golf Club
- Illinois Holocaust Museum & Education Center, Board of Directors
- Northmoor Country Club

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- Katten Appoints Kimberly Smith as Corporate Global Chair (April 19, 2021)
- Katten Brings On Top New York Corporate Attorney (April 7, 2021)
- Mark Grossmann Named 2021 Midwest Trailblazer by *The American Lawyer* (April 5, 2021)
- Katten Attorneys Distinguished as Top Legal Talent in the 2021 *Best Lawyers in America* and *Best Lawyers: Ones to Watch* Lists (August 20, 2020)
- Katten Named Top-Tier Firm in Structured Finance and Securitization by The Legal 500 United States 2020 Guide (June 16, 2020)
- Katten China Partner Appointed to Sister Cities International Post (December 19, 2019)
- Katten Brings on Attorney Strong in Capital Markets, M&A and Corporate Governance (August 12, 2019)
- Katten Praised in The Legal 500 United States 2019 Guide (June 11, 2019)
- Katten Distinguished by *The Legal 500 United States* (June 14, 2018)
- Katten Launches New Dallas Office with Corporate Heavyweights (February 5, 2018)
- Katten Distinguished by *The Legal 500 United States* 2017 (May 31, 2017)
- 79 Katten Attorneys Selected for *Best Lawyers in America*® 2017 (August 15, 2016)
- Eighteen Katten Practices and 70 Attorneys Recognized by *The Legal 500 United States* 2016 (June 17, 2016)
- 91 Katten Attorneys Recognized in *Best Lawyers in America*® 2016 (August 17, 2015)
- Katten Represents Victory Park Capital in Credit Facility Funding for Social Reality (November 4, 2014)
- 85 Katten Attorneys Named to *Best Lawyers in America*® 2015 (August 18, 2014)
- Eight Katten Practices and Forty-Two Attorneys Recognized by *The Legal 500 United States* 2014 (July 3, 2014)
- Mark Grossmann, Head of the Corporate Practice, Featured in PILI Alumni Spotlight (May 27, 2014)
- Partner Mark Grossmann Featured in *Crain's* as Chicago Philanthropist (September 25, 2013)

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- 83 Katten Attorneys Lauded in *Best Lawyers in America*® 2014 (August 15, 2013)
- Partner Mark Grossmann Mentioned in *National Law Journal* Regarding Standard Parking Deal (January 23, 2013)
- Katten's Mark Grossmann Named to M&A Advisor's Inaugural 40 Under 40 List (July 15, 2010)
- Four Katten Practices Recommended by *Legal 500* in 2010 US Edition (June 14, 2010)
- Partner Mark Grossmann Quoted in *Crain's Chicago Business* on Buffet's Investment in Wrigley (May 5, 2008)

Presentations and Events

- 363 Asset Sales in Chapter 11 — All You Need to Know — The Turkey, Stuffing, Potatoes and even Dessert too (\$2) (November 24, 2020) | *Speaker*
- 2016 ACG LA Business Conference (November 9, 2016) | *Presenter* | *Fintech's Transformation in the Financial Sector: The Challenges, Opportunities and Future Growth*
- Investing in China: Is 2009 Really the Year of the Bull? (February 17, 2009) | *Panelist*
- Private Equity & Executive Compensation: Confronting the Challenges of 409A (March 13, 2007) | *Moderator*