

# M. Ramana Rameswaran

## Partner

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### Practices

FOCUS: Health Care

Corporate

Health Care Litigation, Reimbursement and Regulation

Health Care Regulatory and Compliance

Health Care Services Private Equity

Health Care Transactions

Health Information Privacy and Security

Insurance and Health Care Fraud Litigation

Mergers and Acquisitions

Privacy, Data and Cybersecurity

Private Equity

### Industries

Medicare/Medicaid Reimbursement

Pharmaceutical and Life Sciences

### Education

JD, Temple University Beasley School of Law

BS, Widener University, *magna cum laude*

### Bar Admissions

District of Columbia

Pennsylvania

New Jersey

### Community Involvements

American Bar Association, Health Law Section, Governing Council, 2016–2020; Co-Chair – Distance Learning, 2020–present, Vice Chair, In-House Counsel Interest Group (2015–2016); Business Law Section, Chair (2022–present) Co-Chair (2021–2022) – Health Law and Life Sciences Committee; Council for Diversity in the Educational Pipeline, Council Member

With practical in-house experience inside the health care and pharmaceutical industries, Muthuramanan "Ramana" Rameswaran helps clients on a range of regulatory, transactions, investigatory, and compliance matters. Whether advising private equity funds, physician practices, hospitals and health systems on structuring M&A transactions and joint ventures, or combatting fraud and abuse, Ramana is a trusted voice who understands his clients' business concerns. He is a recipient of numerous prestigious awards and honors, including the ABA's On the Rise - Top 40 Young Lawyers, the ABA Health Law Section's Emerging Young Lawyer in Healthcare and the National Minority Forum's 40 under 40 Leaders in Minority Health.

### Legal perspective shaped by medical knowledge and in-house experience

Ramana counsels clients on major M&A transactions and joint ventures particularly involving health care private equity transactions. He provides strategic guidance on health care regulatory issues related to state and federal fraud and abuse laws, telehealth, corporate practice of medicine, operational issues, provider reimbursement, clinical trials and more. He also assists with health care policy analysis and advocacy. Ramana has become one of the nation's leading advisors on CARES Act funding for healthcare providers, and has provided guidance to hundreds of such providers over the past two years.

Ramana uses his in-house experience from his time at Temple University Health System, a Philadelphia-area hospital system, and from Avantor Performance Materials, a performance materials manufacturer for chemicals in the electronics and health sciences industry, to provide practical support to his clients. In addition to traditional health care providers, Ramana has worked extensively with pharmaceutical and medical device manufacturers and suppliers. He has practiced health care law in both Washington, DC and Pennsylvania.

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*Partner*

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(2021-present)

American Health Law Association (AHLA)

*Law360*, Health Care Editorial Advisory Board, 2023, 2024

South Asian Bar Association

Uwchlan Ambulance Corps, EMS instructor, former member of Board of Directors, former Assistant Chief

Ramana is a frequent writer, commentator and speaker on health law and policy issues. Since 2020, he has served as a graduate program guest lecturer at East Stroudsburg University of Pennsylvania.

An active leader in the American Bar Association, Ramana served as a member of the Governing Council of the ABA Health Law Section for over four years. He has a strong interest in diversity equity and inclusion, serving in leadership roles that promote DEI initiatives. He is an Eagle Scout, an active nationally registered EMT, and an active certified emergency medical services instructor for the Commonwealth of Pennsylvania.

Before attending law school, Ramana attended Temple University School of Medicine and completed course work and clinical rotations towards an MD degree. He also has worked at Merck Sharpe & Dohme, making measles, mumps and rubella vaccine in a good manufacturing practices (GMP) environment.

## Representative Experience

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- Assisted multiple gastroenterology urology, and other specialty physician groups in transactions with private equity-backed (PE) national management services organizations (MSO) (seller-side).
- Assisted national dermatology, ophthalmology, cardiology, anesthesia and other specialty MSOs in multiple transactions with providers in such industries (buyer-side).
- Advised numerous entities on CARES Act healthcare-related funding (e.g. Provider Relief Fund and Medicare Accelerated and Advance Payment Program), vaccine mandate implementation, and numerous other regulatory issues resulting from changes during the COVID-19 Public Health Emergency.
- Assisted numerous telehealth providers with questions on structural and regulatory issues, including corporate practice of medicine (CPOM), licensing, payor contracting, and more.

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- Assisted numerous entities with investigations and submissions under the CMS Self-Referral Disclosure Protocol (SRDP) and with commercial and governmental overpayments, including those issues related to billing and coding errors and anti-markup payment limitation.
- Provided outside general counsel, day-to-day operations, and regulatory guidance to healthcare entities including health systems, medical practices and related management entities, and ASCs.

## Recognitions

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*Recognized or listed in the following:*

- American Bar Association
  - Young Lawyers Division, On the Rise - Top 40 Young Lawyers, 2022
- American Bar Association Health Law Section
  - Emerging Young Lawyer in Healthcare, 2022
- *Best Lawyers in America*
  - Ones to Watch
    - Health Care Law, 2022–2024
- Chester County EMS Council, Inc.
  - Educator of the Year, 2015
- Elected Fellow of the American Bar Foundation
  - 2019
- Leadership Center for Excellence
  - 40 Under 40, 2019
- National Minority Quality Forum
  - 40 Under 40 Leaders in Minority Health, 2020
- Order of the Barrister
  - 2013

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- *Super Lawyers Rising Stars*
  - Washington, DC, 2020–2023
- Temple Moot Court
  - Alumni Award, 2013

## News

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- Multiple Katten Partners Selected to Serve on 2024 *Law360* Editorial Advisory Boards (March 22, 2024)
- Ramana Rameswaran and Johnjerica Hodge Discuss Health Care and ESG During *Voices in Health Law* Podcast (January 25, 2024)
- Katten Honors Attorneys for Providing Pro Bono Services (October 30, 2023)
- Kimberly Smith, Mark Solomon and Ramana Rameswaran Tapped for *Law360* Editorial Boards (September 1, 2023)
- Katten Attorneys Distinguished by *Best Lawyers*® (August 17, 2023)
- Katten Attorneys Selected to 2023 Washington, DC Super Lawyers, Rising Stars Lists (April 26, 2023)
- Ramana Rameswaran Talks Mentoring and Networking With *Law.com* (December 16, 2022)
- Katten Attorneys Recognized by *Best Lawyers*® (August 18, 2022)
- Katten Names New Partners (July 26, 2022)
- ABA Names Ramana Rameswaran to 'On the Rise – Top 40 Young Lawyers' List (July 6, 2022)
- Katten Attorneys Named to 2022 Washington, DC Super Lawyers Rising Stars List (April 28, 2022)
- ABA Honors Ramana Rameswaran with Emerging Young Lawyers in Healthcare Award (April 28, 2022)

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- Katten Represented Growing Urology Practice AUI in Its Affiliation With Solaris Health (March 10, 2022)
- Katten Health Care Attorney Tapped to Lead ABA Health Law Committee (August 31, 2021)
- Katten Attorneys Listed in *The Best Lawyers in America*® (August 19, 2021)
- Katten Health Care Attorneys Tapped for Top ABA Diversity and Education Posts (July 29, 2021)
- Katten Attorneys Selected to 2021 Washington, DC Super Lawyers Rising Stars List (May 5, 2021)
- Katten Attorneys Named to 2020 Washington, DC Super Lawyers, Rising Stars Lists (April 16, 2020)
- M. Ramana Rameswaran Honored on National Minority Quality Forum's 40 Under 40 Leaders in Minority Health List (March 3, 2020)

## Publications

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- *ESG Guidepost* | Issue 10 (January 2024)
- Privacy, Data and Cybersecurity *Quick Clicks* | Issue 5 (May 18, 2023)
- Why Mentoring Matters: Katten's Ramana Rameswaran (May 2, 2022)
- Pro Bono: Ambulances Need Tender Loving Care Too (October 2011)
- Pro Bono: Fire Rehab Saves Lives and Reduces Your Liability (September 2011)
- Atrazine is an Immune Disruptor in Adult Northern Leopard Frogs (*Rana pipiens*) (2007)
- Acid Exposure is an Immune Disruptor in Adult *Rana pipiens* (2006)

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## Presentations and Events

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- UT Law CLE 35th Annual Health Law Conference (April 18–19, 2024) | *Moderator | Healthcare Transactions: How to Ensure Compliance and Successfully Complete the Deal!*
- 25th Annual Emerging Issues in Healthcare Law Conference (April 3–6, 2024)
- Healthcare Law & Compliance Institute (February 25–27, 2024) | *Presenter | State Scrutiny of Healthcare Transactions and Non-Compete Provisions*  
*Presenter | Navigating the Self-Disclosure Quagmire*
- East Stroudsburg University of Pennsylvania (2020–2023) | *Guest Lecturer | Health Policy and Law*
- The Government is Here to "Help": Ethics and Compliance Developments in 2023 | *Presented by North Texas Ethics & Compliance Counsel* (December 8, 2023) | *Speaker*
- Emerging Issues in Healthcare Law (April 27-30, 2022) | *Panelist | Beginners Guide to Analyzing Novel Healthcare Regulatory Issues*
- 2022 Healthcare Law & Compliance Institute (February 27 - March 1, 2022) | *Presenter | Pivoting to Adapt to a Rapidly Changing Regulatory Environment*
- Healthcare Law & Compliance Institute (October 3–5, 2021) | *Presenter | Think Tank: Returning to Normal: Addressing Compliance After COVID-19 Changes and Funding*
- Current Issues in Distressed Middle-Market Health Care M&A (June 23, 2021) | *Speaker*
- RBMA Spring Learning Mini-Series (May 4-6, 2021) | *Presenter | HHS's Provider Relief Funds: What We Know, What We Don't Know, and the Consequences of Being Wrong*

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- A Practical Guide to The Stark Final Rule: Physician Compensation Arrangement Opportunities and Compliance Pitfalls (January 7, 2021) | *Presenter*
- American Bar Association (April 9, 2020) | *Speaker* | *Boots on the Ground – Practical Approaches to Integrating Community and Facility COVID-19 Response*
- Kuopio University Hospital / University of Eastern Finland Seminar Series (November 2019) | *Speaker* | *Legal Perspectives in American Dentistry*
- American Health Lawyers Association (June 2018) | *Moderator* | *Easier Said Than Done: Challenges of Implementing Outside Counsel Advice on the Inside*
- American Bar Association (September 2017) | *Moderator* | *Career Choice Series: Health Law*
- American Bar Association Health Law Section (March 2017) | *Speaker* | *Ethics Challenges for In-House Counsel and Lawyers Who Advise Them*
- American Bar Association Health Law Section (March 2016) | *Speaker* | *340B—What Attorneys Need to Know Today, Tomorrow and in the Future*
- American Bar Association Health Law Section (June 2015) | *Moderator* | *Applying for In-House Positions*