

## Checklist: Pandemic M&A Letter of Intent (Annotated)

Published by **Bloomberg Law**

May 4, 2020

This article provides a checklist of issues for buyers to consider as they negotiate letters of intent (LOIs) for mergers and acquisitions (M&A) deals taking place during the COVID-19 pandemic. The authors explore considerations regarding transaction structure, purchase price, representations and warranties, interim covenants, closing conditions, exclusivity period and approvals, Material Adverse Effect (MAE), and due diligence.

[Read “Checklist: Pandemic M&A Letter of Intent \(Annotated\)” in its entirety here.](#)

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