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Checklist: Pandemic M&A Letter of Intent (Annotated)

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This article provides a checklist of issues for buyers to consider as they negotiate letters of intent (LOIs) for mergers and acquisitions (M&A) deals taking place during the COVID-19 pandemic. The authors explore considerations regarding transaction structure, purchase price, representations and warranties, interim covenants, closing conditions, exclusivity period and approvals, Material Adverse Effect (MAE), and due diligence.

Read “Checklist: Pandemic M&A Letter of Intent (Annotated)” in its entirety here.

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