



Carlton A. Shannon

Counsel

Real Estate

Charlotte Office | +1.704.444.2034

carlton.shannon@katten.com

Carlton ("Jackie") Shannon focuses his practice on real estate and general commercial matters, including the review, negotiation and preparation of contracts, leases, conveyance documents, easements, financing documents and other commercial documentation.

A traditional real estate practitioner with a nontraditional perspective

Jackie's clients include a variety of parties involved in the real estate industry as well as other commercial clients involved in transactions with a real estate component. He works with clients of all sizes including real estate developers, buyers, sellers, landlords and tenants as well as both lenders and borrowers in secured loan transactions. Although most of his clients are regionally based or have property in North Carolina, Jackie frequently works with clients and on transactions with a national scope.

He works with lenders and borrowers in secured loan transactions and counsels clients in general commercial transactions. In addition, he advises servicers and sub-servicers of commercial mortgage loans, particularly with respect to loan defeasance transactions.

Prior to joining Katten, Jackie was a member of a smaller Charlotte firm with a sophisticated practice and a core of experienced lawyers which eventually merged into Katten. At that firm, he was exposed to a wide variety of clients and legal matters early in his career, which proved to be excellent experience in the law that has carried over into his practice at Katten.

Recognitions

Recognized or listed in the following:

- *Best Lawyers in America*
 - Real Estate Law, 2009–2026
- *Super Lawyers*
 - North Carolina, 2006

Practices

- Real Estate
- Real Estate Development
- Real Estate Finance and Lending
- Real Estate Leasing Transactions

Education

- JD, The University of North Carolina at Chapel Hill School of Law, *with honors, Order of the Coif*
- BA, The University of North Carolina at Chapel Hill, *with honors*

Bar Admissions

- North Carolina

Community Involvements

- Mecklenburg County Bar
- North Carolina Bar Association, Real Property Section
- Avondale Presbyterian Church Elder

Carlton A. Shannon

Counsel

News

- Katten Celebrates 101 Attorneys Honored by *Best Lawyers*® (August 21, 2025)
- Katten Attorneys Recognized as *Best Lawyers*® and *Best Lawyers: Ones to Watch*® Award Recipients (August 15, 2024)
- Katten Attorneys Distinguished by *Best Lawyers*® (August 17, 2023)
- Katten Attorneys Recognized by *Best Lawyers*® (August 18, 2022)
- Katten Attorneys Listed in *The Best Lawyers in America*® (August 19, 2021)
- Katten Attorneys Distinguished as Top Legal Talent in the 2021 *Best Lawyers in America* and *Best Lawyers: Ones to Watch* Lists (August 20, 2020)
- 79 Katten Attorneys Selected for *Best Lawyers in America*® 2017 (August 15, 2016)
- 91 Katten Attorneys Recognized in *Best Lawyers in America*® 2016 (August 17, 2015)
- 85 Katten Attorneys Named to *Best Lawyers in America*® 2015 (August 18, 2014)
- 83 Katten Attorneys Lauded in *Best Lawyers in America*® 2014 (August 15, 2013)
- 80 Katten Attorneys Named to *Best Lawyers in America*® 2013 Guide (August 24, 2012)
- 75 Katten Attorneys Named to *Best Lawyers in America*® 2012 Guide (September 12, 2011)
- 70 Katten Attorneys Named to *Best Lawyers in America*® 2011 (August 9, 2010)
- Partners Charles Lansden and Carlton Shannon Author Article in *North Carolina Lawyers Weekly* on Mezzanine Loans (October 19, 2009)
- 66 Katten Attorneys Named to 2010 List of *Best Lawyers in America*® (August 5, 2009)
- 50 Katten Attorneys Named to 2009 List of *Best Lawyers in America*® (September 23, 2008)