



# Mary Katherine Reed

Associate

Real Estate

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Mary Katherine Reed focuses her practice on real estate financing by assisting a variety of financial institutions and mortgage lenders in the origination of loans secured by office buildings, hospitality properties, industrial properties, multifamily housing and other real estate properties across the United States. She has demonstrated proficiency in originating balance sheet transactions, loans to be securitized in the commercial mortgage-backed securities (CMBS) market, and has experience with mezzanine financing, loan syndications and construction lending.

## Publications

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- 18th Annual Outlook on the Commercial Real Estate Market (March 21, 2025)

## Presentations and Events

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- Commercial Real Estate Loan Documentation: Fundamental Drafting and Negotiating Strategies for Borrowers and Lenders (March 18, 2025)
- Interest Rate Protection Agreements: Strategies to Combat Interest Rate Volatility in an Uncertain Market (February 1, 2024)

## Practices

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- Commercial Mortgage-Backed Securities
- Real Estate
- Real Estate Finance and Lending

## Education

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- JD, Washington University in St. Louis
- BBA, Belmont University, *magna cum laude*

## Bar Admissions

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- North Carolina