



2020 PaRADigm Fall Program

Presented by the Radiology Business Management Association (RBMA)

November 10–11, 2020

Health Care partner Ken Davis will present "Think Before a Sale/Merger: An Agnostic's Experiences" session during the RBMA's virtual 2020 PaRADigm Fall Program at 2:45 p.m. ET on Wednesday, November 11. In this session, Ken offers the experiences of an attorney who is agnostic on whether groups should do these deals. Rather than focus on the "whether," this session shows attendees what to think about and consider before starting down the road toward a practice sale or merger. In addition to learning the key legal/contractual and process-related issues when groups sell or merge, the presentation will cover the following:

- what are the objectives and drivers in these deals, and a look at the varying business models that private equity and the strategic consolidators are using;
- how to recognize and plan for things that groups should be doing right now, regardless of whether they are pursuing one of these deals; and
- how to spot the most significant gating and pacing legal/contractual and process hurdles before starting, and over, a sale or merger.

[More information on the 2020 PaRADigm Fall Program is available here.](#)

CONTACTS

For more information, contact your Katten attorney or any of the following attorneys.



W. Kenneth Davis, Jr.

+1.312.902.5573

ken.davis@katten.com