Katten



SPEAKING ENGAGEMENT

A Comprehensive Two-Day Conference on Commercial Real Estate Leases

Presented by Law Seminars International

September 16-17, 2013

Partner Seth Madorsky will co-chair this program, which will provide practical information to real estate business representatives, lawyers, brokers, lenders and other professionals on negotiating, documenting and enforcing commercial leases. Particular attention will be given to topics that are especially relevant in today's real estate environment, including market and business trends, the impact of technology and the real estate market's recovery from the decline of the late 2000s.

Seth will also join partner Alvin Katz to present "Updating Your Tactical Play Book: The Current 10 Most Hotly Contested Issues" at 10:45 a.m. on Monday, September 16. Seth and Alvin will discuss key lease provisions that are frequently negotiated, ways to find compromises to settle difficult negotiations and how lease provisions tie together the tenant and landlord points of view.

Additionally, staff attorney Kellye Bowers will present "Addressing Threshold Legal Issues at the Outset; Preventing the Deal from Going Sideways" at 8:30 a.m. on Tuesday, September 17. The program will provide strategies for negotiation of letters of intent, common legal issues that often complicate deals if not addressed early and considerations involved in engaging lawyers at the early stages of the transaction.

For more information, click here.

CONTACTS

For more information, contact your Katten attorney or any of the following attorneys.



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