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FIRM EVENT



Earnout Strategies for M&A Deals: Bridging the Valuation Gap

Presented by Strafford Publications, Inc.

January 12, 2011

Partner Maryann Waryjas will speak as a panelist at a webinar on "Earnout Strategies for M&A Deals: Bridging the Valuation Gap" at 1:00 p.m. Eastern on Wednesday, January 12.

Topics that will be discussed by the panel include:

- In what situations are earnout provisions an attractive financing option for M&A deals?
- What strategies have been effective for negotiating performance benchmarks in deals involving earnout provisions?
- What post-closing concerns should buyers and sellers anticipate and address during deal negotiations?
- What are the key tax issues to understand and consider when using earnouts?

For more information, click here.

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