Katten

FIRM EVENT

Negotiating Earnout Provisions in M&A Deals

Presented by Strafford

July 14, 2009

Partner Maryann Waryjas will speak on "Negotiating Earnout Provisions in M&A Deals" at 1:00 p.m. on Tuesday, July 14.

Topics of the conference include:

- In what situations are earnout provisions an attractive financing option for M&A deals?
- What strategies have been effective for negotiating performance benchmarks in deals involving earnout provisions?
- What post-closing concerns should buyers and sellers anticipate and address during deal negotiations?
- What are the key tax issues to understand and consider when using earnouts?

For more information, click here.

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