



## Negotiating Earnout Provisions in M&A Deals

**Presented by Strafford Publications**

January 20, 2010

Partner Maryann Waryjas will speak at a webinar on "Negotiating Earnout Provisions in M&A Deals" at 1:00 p.m. on Wednesday, January 20. The webinar will feature a panel of corporate finance attorneys and an investment banker that will explain the types of acquisition deals for which earnouts are appropriate and will provide strategies for negotiating and structuring earnout provisions to reduce post-closing disputes.