

### PIPEs Summit

#### **Best Practices in a Changing Environment: As Seen from the Trenches**

July 17–19, 2007

Partner Mark Wood will serve as moderator in the session “PIPEs Industry Update” on Wednesday, July 18 at 8:10 a.m. This panel will address the state of the market and emerging trends including:

- Who's doing the deals and what kinds of deals?
- Who's raising money? What industries are hot?
- Who's making the investment and what's happening with venture funds, private equity funds, mutual funds
- Deal structure: Convertibles, secured debt, common stock, equity lines, and other highly structured PIPEs

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