

Kimberly Smith Comments on Trends in Minority Investments in Private Equity Firms

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Private Equity co-chair Kimberly Smith was quoted in *The Deal* on the recent trend of more private equity shops selling minority stakes in their firms. The article highlights the strategy, benefits and increasing prevalence of such investment opportunities. She noted that new investors provide benefits to PE firms besides additional capital. Kim stated, "[New investors may provide a PE firm with] access to strategic opportunities it may not have previously had," including deal flow, new LPs, executives or other helpful connections. ("[Capital Calls: Investing in the Investors](#)," August 5, 2016)

CONTACTS

For more information, contact your Katten attorney or any of the following attorneys.



Kimberly T. Smith

+1.312.902.5411

kimberly.smith@katten.com

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