

Katten UK Featured in *The Lawyer* Regarding Old War Office Deal for Raffles

June 15, 2017

The Katten UK Hospitality team, led by Real Estate senior counsel Robert Asher and including managing office partner Peter Sugden and Real Estate partner Gavin Vollans, was featured in an article published in *The Lawyer* regarding the firm's representation of Fairmont Raffles Hotels (FRHI), and FRHI's parent, the French hotel company AccorHotels. The transaction involved assisting FRHI with securing a long-term management agreement for the Raffles London Hotel, to be located in the historic Old War Office in London. This will be the first hotel in the United Kingdom to operate under the Raffles ultra-luxury brand.

Robert has worked extensively for FRHI for nearly two decades. The firm has maintained a close relationship with FRHI since its acquisition by Accor in July 2016, closing more than a dozen deals across the Accor and FRHI portfolio during this time. Peter said, "It speaks to Bob's deep experience negotiating hotel management agreements, especially in the luxury sector, that Accor entrusted us with such a significant deal." ("[Katten Secures Old War Office Deal for Raffles](#)," June 15, 2017)

CONTACTS

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