

Katten's Profitability and Strategic Growth Plans Highlighted by *Bloomberg Law*

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In an interview with *Bloomberg Law*, Katten Chairman Gil Soffer discussed the firm's strong financial performance and ambitious five-year strategic plan, highlighting that profits per equity partner will likely have topped \$3.3 million when the firm's latest financials are finalized, marking the second consecutive year of at least 20 percent firm growth in that area.

Gil noted that Katten's productivity has risen in recent years, bucking a broader industry trend of declining productivity. "We are at a point where we can grow, we have the resources to grow, and it's not doing it by getting larger without the work to support it," he said.

The firm is now targeting \$5 million in profits per equity partner, and an increase from approximately 650 to 800 attorneys within the next five years, according to a recently concluded strategic planning process.

The firm's strategic plan calls for growth in its strongest practices, including Financial Markets and Funds, Corporate, Private Equity, Mergers and Acquisitions and Restructuring, focusing on lateral acquisitions, including group hires.

When asked about Big Law mergers driven by the desire to achieve greater scale in a consolidating industry, Gil emphasized that Katten is not interested in being acquired by a larger firm. "There is simply a cost to being much, much larger," Gil added. "Culture means a lot, and we don't want to be at risk of sacrificing or losing it, which we would be if we were much larger."

["Katten Muchin Rosenman Aims for Growth and Profit," *Bloomberg Law*, March 2026](#)

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