

## Chairman Gil Soffer Discusses Katten's Continued Financial Growth with *Law360*

April 22, 2026

In an interview with *Law360*, Katten Chairman Gil Soffer discussed the firm's continued financial growth and our new firmwide strategy. *Law360* reported that Katten reached significant financial growth milestones without jumping into the recent law firm merger frenzy. Last year, the firm's revenue improved by 5.8 percent to \$912.3 million, compared to \$862.1 million in 2024. In addition, over the past five years, Katten has had a compound annual growth rate of over 6 percent.

Gil attributed the firm's success to a continued focus on and around Katten's well-known strengths, including finance-related practices and financial services, corporate, mergers and acquisitions, private equity, health care, life sciences and restructuring. "We have made the decision to invest there," he said. "And I think that that has gone a long way toward generating the kind of revenue that you're seeing, because we've done well in all those areas and our adjacent areas, and we've been really disciplined about it."

Katten has also invested in talent by identifying the areas that can use "greater depth," noting the firm's focus "on productivity and just really being thoughtful about not taking on too many people, more than we need, and getting the most and the best out of what we have," Gil added.

Gil shared that the firm is now in the implementation phase of its five-year strategic plan, Katten 2030, with the ultimate goal of hitting or exceeding \$5 million in profits per equity partner by 2030. "We set ourselves that marker, wanting to hit that number, because we think that will translate into a solid rise in profitability, where we can maintain and attract the best talent," he said.

["Katten's Profits Per Equity Partner Climb To \\$3.32M,"](#) *Law360*, April 16, 2026

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