

Partner Derek Ladgenski Quoted in Restaurant Finance Monitor Regarding Investments in Emerging Growth Chains

December 20, 2013

Derek Ladgenski, a partner in the Commercial Finance practice, suggested steps restaurateurs should take before they accept investments in a Restaurant Finance Monitor article. Strategies include determining if the company needs investment money in the first place, targeting the right private equity group, and establishing ownership stakes and an exit strategy. Derek also recommends the restaurant write a business plan to give the investor an idea of how the chain plans to get bigger: "Have a story to tell. It needs to be short, and concise. It needs to be able to sell. Show that you have an educated plan for growth going forward." ("What Should Chains Do When Investors Come Calling?" December 17, 2013)

CONTACTS

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