



## Partner Derek Ladgenski Quoted in *Restaurant Finance Monitor* Regarding Negotiating Credit Agreements

December 2, 2014

Derek Ladgenski, a partner in the Commercial Finance practice, offered tips to restaurant operators negotiating credit agreements at the Restaurant Finance & Development Conference in November that were highlighted in a recent *Restaurant Finance Monitor* article. Noting that getting credit requires building a relationship, Derek said, “You need to know what you will receive and what you are offering [the lender].” Furthermore, he added, “What’s more important is setting (loans) up so there are more deals down the road.” (“Credit Is King but Consider It Carefully,” November 18, 2014)

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### CONTACTS

For more information, contact your Katten attorney or any of the following attorneys.



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