# **Terry Green**

## Deputy Managing Partner, London

London Office +44 (0) 20 7776 7634 terry.green@katten.co.uk



#### **Practices**

FOCUS: Private Credit
Real Estate Finance and Lending
UK Real Estate
United Kingdom

#### Industries

Hospitality

#### Education

LLM, Queen Mary's College LLB, London Guildhall University

#### **Bar Admissions**

England and Wales

### **Community Involvements**

Investment Property Forum
Urban Land Institute, Council Member
R3 Association of Business Recovery
Professionals

Nara: The Association of Property and Fixed Charge Receivers

As Deputy Managing Partner of Katten's London affiliate, Terry Green is a trusted advisor to international banks, social media platforms, investment funds, large hotel groups, family offices and luxury retailers. He serves as a project leader for their international business operations and frequently addresses issues related to financings, regulatory, social media and cybersecurity, litigation, insolvency and corporate.

## Always available, always improving

Terry maintains a global practice, which has seen him manage projects for his clients in the United Kingdom, Europe, the United States, the Middle East, Asia and Africa. He makes himself available to his clients at all times and believes in working closely with every client. Terry listens to client feedback and regularly works to improve and enhance the value he provides.

In all of his projects and transactions, Terry works to ensure that all parties walk away from any deal feeling that they have been fairly treated. He takes a long-term view and knows one deal, if done correctly, can lead to many more for his clients and their counterparties. That forward-looking approach has been critical when acting for his high-level banking, funds, high-networth, luxury retail and hospitality clients.

## A flexible, global approach

Given the global nature of his work, Terry has strong business relationships all over the world. These relationships have proven invaluable when he works on matters for his global social media and investment fund clients based in the Middle East, for banks in Asia and Europe and for hotel groups (including hotels in the United States).

Terry's work on complex matters means he has learned to be flexible. He applies this flexibility to his client relationships and invests in those relationships, which includes being open to exploring fee arrangements that work for those he represents.

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"Terry Green heads the 'very practical' team at Katten Muchin Rosenman UK LLP, which provides 'a genuine personal service' and 'good technical knowledge'."

- The Legal 500 United Kingdom 2019 (Property finance) survey response

# Recognitions

Recognized or listed in the following:

- The Legal 500 United Kingdom
  - o Recommended Attorney, 2016–2022
- Katten Muchin Rosenman LLP Pro Bono Service Award
  - o 2020

### News

- Coronavirus (COVID-19) Resource Center (August 10, 2021)
- Katten Attorneys Honored for Their Sustained Commitment to Pro Bono Service Including COVID-Related Work (October 28, 2020)
- Katten UK Named a Leading Firm in Financial Services and Real Estate by The Legal 500 United Kingdom Guide (October 1, 2020)
- Katten UK Named a Leading Firm in Finance, Real Estate, and Corporate and Commercial by The Legal 500 United Kingdom (November 27, 2018)
- Katten Lauded by The Legal 500 United Kingdom 2017 (October 11, 2017)
- Katten UK Growth Featured in LegalWeek (July 15, 2017)
- Katten Muchin Rosenman UK LLP Represents Accor and Raffles in Landmark London Hotel Deal (June 15, 2017)
- What Hoteliers Need to Know About Data Breeches (March 13, 2017)
- Katten London Boosts Real Estate Practice With Addition of Terry Green and Michael Speranza (October 27, 2015)

# **Terry Green**

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## **Publications**

- UK Crown Preference Returns Creditors Beware! (April 16, 2020)
- Electronic Signatures Remote Working and the Execution of Deeds (March 31, 2020)
- COVID-19 Return of the MAC, or Breathing Space? (March 24, 2020)
- Understanding the Homes (Fitness for Human Habitation) Act 2018 (April 23, 2019)
- Flashlight or Spotlight? The EU's Latest (Final) Report Continues to Look Closely at the Syndicated Credit Market (April 18, 2019)
- Hotels, Hospitality and Guest Privacy: Six Important Questions to Ask After the Andrews Verdict (March 17, 2016)

## **Presentations and Events**

 Serviced Apartment Summit Europe (July 11, 2018) | Participant | The Prosecco Roundtable Discussions