

# Peter Bogdanow

*Partner*

Dallas Office

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## Practices

FOCUS: Corporate  
Capital Markets  
Corporate Governance  
Entrepreneurial Ventures  
Financial Markets and Funds  
Mergers and Acquisitions  
Private Equity

## Education

JD, University of Pennsylvania Law School, *magna cum laude*  
AB, Brown University, *with honors*

## Bar Admissions

New York  
Texas

Peter Bogdanow is the attorney of choice for clients looking to execute growth plans and exit strategies in the middle market. He frequently helps private equity funds acquire companies on their own or in partnership with other sources of capital.

## Getting deals across the finish line

Peter has a proven ability to complete deals on time, at good value for his clients, while preserving their key business terms. That's why many clients choose him to be their designated acquisition counsel, and why they trust him year after year with their most significant transactions. When he completed seven acquisitions in four years for a single client, it was not an aberration. Peter's dealmaking ability also translates across industries. He has successfully acquired and sold companies for clients in the energy, food and beverage, health care, manufacturing, software, waste management and other industries.

Peter regularly represents private equity sponsors and their portfolio companies, as well as family offices, individual investors, family-owned businesses and acquisitive companies. He represents both buyers and sellers, allowing him to understand the concerns of all parties. Management teams also turn to Peter for help obtaining private equity capital and arranging their employment terms.

Widely respected as a leading M&A attorney, he also assists clients with other deals that facilitate growth. He regularly structures and negotiates joint ventures, capital markets transactions and investments for minority and controlling stakes. In these transactions, he consistently overcomes the many complications that can arise — from tax issues to corporate governance matters to the many issues that crop up in cross-border deals. Peter's ability to clear those hurdles is what makes him so valuable to his clients.

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## Representative Experience

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- Represent Bettera Brands, a manufacturer of nutritional supplements and a portfolio company of Highlander Partners, in its sale to Catalent, Inc. for \$1 billion.
- Represent Fairway Lawns, a provider of residential lawn care services and a portfolio company of Prairie Capital, in its sale to Morgan Stanley Capital Partners.
- Represent Highlander Partners in its acquisition of Evans Food Group, a pork rind manufacturer, from Wind Point Partners.
- Represent Hilltop Opportunity Partners in its investment in Moser Energy Systems, a power solutions company.
- Represent Highlander Partners in the acquisition of the McIntosh Group, a manufacturer and distributor of luxury consumer audio technology.
- Represent Bindley Capital Partners in the acquisition of DentalWorks USA, a company specializing in managing workers' compensation for dental injuries.
- Represent GAHH, a designer and manufacturer of aftermarket, convertible tops, jeep tours and vehicle interiors and a portfolio company of Argenta Partners, to River Associates Investments.
- Represented dairy processor in an equity recapitalization.\*
- Represented a trailer manufacturer in the sale of the company.\*
- Represented Blackhawk Network Holdings, a leading prepaid payment network, in acquiring Achievers Corp., a leading provider of employee recognition and rewards solutions.\*
- Represented a specialty pharmacy company in its sale to a peer.\*
- Represented leading specialty materials company in acquisition of manufacturer of high-performance woven fabrics.\*

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- Represented a software company providing SaaS solutions to health clubs in its sale to a peer.\*
- Represented a leader in food and beverage ingredient systems in the sale of the company.\*
- Represented a US drone manufacturer in the sale of the company.\*
- Represented a high-tech automotive inventory management tool/software company in its sale.\*
- Represented a manufacturer of premium branded pet foods and treats in the sale of the company.\*
- Represented a top manufacturer of engineered composite compounds in the sale of the company.\*
- Represented a private investment firm in the acquisition of a provider of cellular PVC building products serving both the new construction and renovation/remodel markets.\*
- Represented a venture capital fund in Series A and B investments in various emerging companies.\*
- Represented a private investment firm in the acquisition of a leading provider of professional AV equipment.\*
- Represented Progressive Waste Solutions, one of North America's largest waste management companies, in the acquisition of several US companies, having an aggregate value in excess of \$500 million.\*

\*Experience prior to Katten

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## Recognitions

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*Recognized or listed in the following:*

- *The Legal 500 United States*
  - Recommended Attorney, 2015–2017

## News

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- *Texas Lawbook* Quotes Peter Bogdanow on Rise in M&A Activity (August 12, 2022)
- Coronavirus (COVID-19) Resource Center (November 10, 2021)
- Katten represents Highlander Partners in purchase of top pork rind producer (August 8, 2019)
- Katten Represents Highlander Partners in Candy Company Purchase (July 24, 2018)
- New Katten Dallas Office, Corporate Partners Garner Media Attention (February 7, 2018)
- Katten Launches New Dallas Office with Corporate Heavyweights (February 5, 2018)

## Publications

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- Lions and Tigers and COVID? Oh My! (May 20, 2020)
- Is the Coronavirus Pandemic a Material Adverse Event? It Depends. (April 17, 2020)

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## Presentations and Events

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- 17th Annual Mergers and Acquisitions Institute (October 7, 2021) | *Panelist*  
| *Games People Play: Purchase Price Adjustments, Earnouts and Other Valuation Drivers*
- Current Issues in Distressed Middle-Market Health Care M&A (June 23, 2021) | *Speaker*
- Independent Sponsor Series: A Look Forward (May 26, 2021) | *Speaker*
- Reopening the Office: Legal Guidelines and Best Practices for Returning to Work (May 13, 2020) | *Panelist*
- Transaction Market Outlook and Dealmaking Opportunities (April 8, 2020) | *Panelist*
- Independent Sponsor Series: A Look Back (September 9, 12 and 25, 2019) | *Presenter*
- From Passive to Active: Family Offices as Investors in Private Equity (January 17, 2019) | *Speaker*
- Dallas Tax Summit (December 6, 2018) | *Presenter* | *Domestic M&A and Private Equity Considerations Following Tax Reform*
- Dallas Bar Association M&A Section Meeting (October 2015) | *Demystifying Rep & Warranty Insurance: A Transactional Attorney's Perspective*
- Association of Attorney-Accountants, North Texas Chapter (October 9, 2011) | *Purchase Price Adjustments in Acquisition Transactions*