

Saul E. Rudo

Partner and Chair, Transactional Tax Department

Chicago Office

+1.312.902.5664

saul.rudo@katten.com



Practices

FOCUS: Transactional Tax Planning

Corporate

Employee Benefits and Executive Compensation

Entrepreneurial Ventures

Executive Compensation and Employee Benefits in Corporate Transactions

Health Care Services Private Equity

Health Care Transactions

Independent Sponsors

International

Investment Management and Funds

Mergers and Acquisitions

Private Equity

Industries

Education

Education Private Equity

Family Offices

Manufacturing and Industrials Private Equity

Private Client Services

Technology

Education

JD, Harvard Law School

BS, University of Illinois

Bar Admissions

Illinois

Florida

Community Involvements

First Bank of Highland Park, Board of Directors, Observer

When middle-market businesses, private equity firms or family offices structure mergers, acquisitions, dispositions, spinoffs, investments and management compensation agreements, their leaders call Saul Rudo. While Saul leads teams to efficiently and effectively get to closings, he focuses on the future as much as the present, designing deals that keep his clients in optimal after-tax positions for years to come.

A direct line to efficient solutions

As the lead attorney on most of his matters, Saul offers his clients direct access to his structuring and "market" advice, without engaging in a game of "telephone" through layers of attorneys. Given his vast experience in the field, Saul delivers suggestions that are practical and "market" in nature, and that solve issues efficiently for all parties. As a result, his deals advance steadily toward closing.

Saul represents middle-market private equity firms, family offices and closely held businesses typically of up to \$1 billion in value. In addition to his extensive M&A work, Saul advises on the business structuring and tax implications of venture capital and start-up transactions, management compensation arrangements, fund formations, and the establishment and operation of family offices. Clients appreciate his service, with one noting that Saul "is very practical" and "gets over difficult tax issues in economical ways" (*Chambers USA* 2022).

Regularly ranked among leading tax attorneys in the United States, Saul has been consistently featured in *Best Lawyers in America*, *Chambers USA* and *The Legal 500*. Saul's clients value his deep knowledge and extensive experience. As one client shared, "I work primarily with Saul Rudo from Katten, who is outstanding in all categories, and I considered him to be one of the most sophisticated and reasonable attorneys I have worked with" (*U.S. News – Best Lawyers®* 2022 "Best Law Firms").

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Gastro-Intestinal Research Foundation,
Board of Directors

Jewish National Fund, Board of Directors

OSI Group, LLC, Board of Directors

University of Illinois Commerce Department,
Alumni Association Board

“Saul Rudo is unsurpassed as an advisor on M&A and tax structuring transactions, possesses technical depth and is a superior listener. You will never be underserved in a difficult negotiation with Saul on your team.” “Our lead partner, Saul Rudo, is a true national expert on tax and transaction work. Saul is responsive and available around the clock which is critical in executing a successful deal.”

- The Legal 500 United States 2022 (US Taxes) survey responses

Recognitions

Recognized or listed in the following:

- *Best Lawyers in America*
 - Tax Law, 2010–2024
- *Chambers USA*
 - Tax, 2010–2023
- *Leading Lawyers Network*
 - 2004–2024
- *Super Lawyers*
 - Illinois, 2006–2009, 2018–2020
- *The Legal 500 United States*
 - Recommended Attorney, 2013–2023

News

- Katten Represented Pinstripes in Combination With Banyan Acquisition Corporation (January 12, 2024)
- Katten Attorneys Distinguished by *Best Lawyers*® (August 17, 2023)
- Katten Lauded in The Legal 500 United States 2023 (June 9, 2023)
- Katten Boosts Rankings in *Chambers USA Guide 2023* (June 1, 2023)
- Katten Expands Employee Benefits Practice With New ERISA Partner (February 9, 2023)
- Katten Attorneys Recognized by *Best Lawyers*® (August 18, 2022)
- *Bloomberg Tax* Shines Spotlight on Saul Rudo's Practice, Personal Interests (June 22, 2022)

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- Katten Awarded Top Ranking in Structured Finance: Securitization in The Legal 500 United States 2022 (June 8, 2022)
- Katten Ranked Leading Law Firm by *Chambers USA* 2022 (June 1, 2022)
- Katten Attorneys Listed in *The Best Lawyers in America*® (August 19, 2021)
- Saul Rudo Breaks Down the Biden Tax Plan With *BioWorld* (June 28, 2021)
- Katten Receives High Marks in Derivatives, M&A and Securitization in The Legal 500 United States 2021 Guide (June 10, 2021)
- Katten Boosts Rankings in *Chambers USA* 2021 (May 20, 2021)
- Saul Rudo Talks to *TaxNotes* About Positive Predictions for Mergers and Acquisitions Deals in 2021 (November 11, 2020)
- Katten Attorneys Distinguished as Top Legal Talent in the 2021 *Best Lawyers in America* and *Best Lawyers: Ones to Watch* Lists (August 20, 2020)
- Katten Rated Top Law Firm by *Chambers USA* 2020 (April 23, 2020)
- Katten Pulls in New Tax Partner in New York (April 6, 2020)
- Katten Attorneys Selected to 2020 Illinois Super Lawyers, Rising Stars Lists (January 29, 2020)
- Katten Team Represents Leading Ortho and Neurosurgery Provider in Growth Capital Investment Deal (July 11, 2019)
- Katten Praised in The Legal 500 United States 2019 Guide (June 11, 2019)
- Katten Lauded Top Ranked Law Firm by *Chambers USA* 2019 (April 25, 2019)
- Katten Partners Discuss Spinoffs With *Law360* (March 12, 2019)
- Super Lawyers Lists Honor More Than 50 Katten Attorneys in Illinois (January 24, 2019)

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Publications

- Four Things to Know About Family Office Compensation and Talent (July 17, 2023)
- 5 Questions You Should Be Asking About Succession Planning for Your Family Office (June 30, 2022)
- Key Takeaways From the Carried Interest Proposed Regulations (August 21, 2020)
- Structuring Acquisitive Transactions in Difficult Times (June 11, 2020)
- Tax Implications of Debt Restructuring and Workouts During Difficult Times (April 27, 2020)
- The CARES Act Stimulus Bill: Tax Changes to Improve Liquidity for Businesses, Assist Employers and Stimulate the Economy (April 6, 2020)
- Additional Proposed Regulations Issued Regarding Opportunity Zones (April 23, 2019)
- Electing Out of the New Partnership Rules (March 13, 2019)

Presentations and Events

- Annual Katten Private Wealth & Fiduciary Seminar (October 11, 2023)
- Institute for Private Investors' Fall Forum (September 14, 2023) | *Speaker | Navigating Liquidity Events: Key Considerations*
- 11th Annual Tax-Efficient Investing Forum (September 13, 2023)
- RSM & Katten Capital Markets Family Office Insights Forum (May 23, 2023) | *Panelist | Family Office Structuring Panel*
- Family Office Compensation and Talent: 2023 Trends and Planning (New York) (March 29, 2023)

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- Family Office Compensation and Talent: 2023 Trends and Planning (March 1, 2023)
- 10th Annual Tax-Efficient Investing Forum (November 9, 2022) | *Panelist*
- Annual Katten Private Wealth and Fiduciary Seminar (September 22, 2022)
- 9th Annual Tax-Efficient Investing Program (November 3–17, 2021) | *Speaker* | *Private Wealth – Current Concerns and Solutions*
- Pre-Liquidity Planning For a Family-Owned Business (November 2, 2021) | *Moderator*
- Post-Election Tax-Efficient Investing for Sophisticated Investors, Family Offices, Wealth Advisors, Distributors and Alternative Asset Managers (November 19, 2020) | *Speaker*
- Katten Virtual Private Wealth Seminar (October 14, 2020) | *Speaker* | *Advising UHNW Families During a Period of Seismic Changes*
- Structuring Transactions Amid Recent Economic and CARES Act Change (May 7, 2020) | *Panelist*
- Structuring Transactions and Tax Planning in Difficult Times (April 17, 2020) | *Panelist*
- Navigating with CARES: Roadmap and Roadblocks to Getting Small and Mid-Size Business Loans Under the CARES Act (April 8, 2020) | *Panelist*
- Opportunity Zones Forum (October 30, 2019) | *Panelist*
- Aspire 2019 (June 19, 2019) | *Moderator* | *Buy, Buy, Build: A Deep Dive on the Buy Side*
- How to Develop or Expand a Family Office, Including Into Direct Investing (May 2, 2019) | *Presenter*