Real Estate Development

Representing today's commercial real estate developer requires a detailed understanding of every phase in the life cycle of a project. Katten's Real Estate practice combines a broad knowledge of local markets with the business acumen and legal sophistication to provide creative solutions that protect our clients' interests while advancing their business goals.

A national perspective

With approximately 80 attorneys spread among key US real estate markets, our perspective is as broad as the entire country, yet as narrow as each individual locality. Recognized by *U.S. News* as the 2022 "Law Firm of the Year" in Real Estate Law and the 2023 “Law Firm of the Year” in Litigation (Real Estate Law), we have the know-how, sophistication and experience to bring this perspective to the full spectrum of real estate opportunities, from the most complex mixed-use projects to stand-alone industrial, retail, office, residential and special spec developments. We collaborate seamlessly across all offices, giving our clients access to resources and business-savvy counsel nationwide. From this national platform, we shepherd our clients' projects from acquisition to permitting to construction to occupancy and beyond.

We offer broad-based experience in all phases of development, including:

- Assembling and structuring project teams (investors and other equity, project, asset and construction managers and contractors)
- Contract negotiation and documentation
- Due diligence review
- Construction-related work
- Acquisition, development, construction, leasing, and short and long-term financing (including fee, leasehold and mezzanine financing)

Key Contacts

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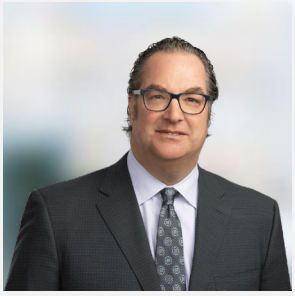
Recognitions

Recognized or listed in the following:

- *Best Law Firms*
  - Real Estate Law
    - Law Firm of the Year, 2022
    - National, 2011–2026
    - Charlotte, 2011–2026
    - Chicago, 2011–2026
    - Los Angeles, 2011–2026
    - New York, 2011–2026
    - Washington, DC, 2011–2026
  - Litigation – Construction
    - Washington, DC, 2026
  - Litigation - Real Estate
    - Law Firm of the Year, 2023
    - National, 2012–2026
    - Chicago, 2024
    - New York, 2012–2026
    - Washington, DC, 2012–2026
- *Chambers UK*
  - Real Estate: £10-50 million
    - London (Firms), 2016–2026
  - Hotels & Leisure
    - UK-wide, 2019–2026
- *Chambers USA*
  - Real Estate
    - Nationwide, 2012–2026
    - District of Columbia, 2016–2020, 2026
    - Illinois, 2006–2026
    - North Carolina, 2016–2018
  - Real Estate: Finance
    - North Carolina, 2012–2026
  - Real Estate: Mainly Corporate & Finance



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"The Katten team is very diligent and responsive to questions. While I know they have other clients, I always feel like a priority."

***Best Law Firms*® 2023 (Real Estate Law) survey response**

- New York, 2016–2019, 2021-2025

- *The Legal 500 United Kingdom*
  - Hospitality and Leisure, 2012–2027
    Property Finance, 2015–2027
- *The Legal 500 United States*
  - Real Estate, 2016–2026
  - Real Estate and Construction, 2013–2018