

# Edward A. Tran

## Partner

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### Practices

FOCUS: Financial Markets and Funds

Corporate

Corporate Governance

International

Investment Management and Funds

Mergers and Acquisitions

Private Equity

Private Equity and Real Estate Fund  
Formation

Real Estate

United Kingdom

### Industries

Technology

### Education

JD, Columbia Law School

MA, Stanford University

BA, Stanford University

### Bar Admissions

New York

California

England and Wales

Edward advises clients worldwide on corporate and transactional matters, including mergers and acquisitions (M&A), private equity, joint ventures, fund investments, co-investments and other direct investment transactions, equity and debt financings, and corporate governance matters. He is based in the London office and has practiced law in New York and Silicon Valley. Edward regularly counsels clients on cross-border matters involving the UK, the broader EMEA region, the United States and Asia.

### International advisor to clients across industries

Edward represents a range of clients including institutional investors, private equity firms, real estate private equity funds, venture capital funds, hedge funds, sponsors, investment managers, family offices, financial institutions and corporations across a wide range of sectors, including real estate, financial services, technology, manufacturing, oil and gas, and logistics.

Edward regularly advises investors on fund investments, co-investments and indirect investments in real estate assets. He frequently assists clients on joint venture arrangements, club deals, closed-end funds and other investments where real estate is the underlying asset.

Edward also counsels charities on cross-border structuring and governance matters.

### Representative Experience

- Represented pension funds and other institutional investors on a range of investment transactions.
- Represented a US asset manager in connection with the restructuring of certain aspects of its European private equity business and other corporate matters.

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- Represented joint venture partners in connection with acquisition of the JV interests held by a third partner, the restructuring of the JV and the sale and leaseback of the JV's real estate assets.
- Represented a UK-based investment firm in connection with the acquisition of various hotel and leisure businesses in the UK, including structuring the arrangements for the consortium funding the transaction.
- Represented a US buyer in connection with the acquisition of a UK-based technology company.
- Representing an Asian private equity fund in connection with its joint venture with a UK partner.
- Representing a joint venture vehicle backed by a consortium of Asia-based investors in connection with the purchase of a data centre by the JV and the negotiation of the related joint venture arrangements.
- Representing a US fund investor in connection with an investment in a UK-based emerging growth business in the retail sector.
- Represented global real estate fund sponsor, asset manager and developer in various real estate investments, disposals, joint ventures, syndications and recapitalisations in Europe.\*
- Represented investor in the sale and leaseback of hospital properties in the United Kingdom.\*
- Represented sovereign wealth funds and pension funds in investments in private equity funds, real estate funds, co-investment vehicles and joint ventures.\*
- Represented a cross-border credit fund in the acquisition of a portfolio comprised of non-performing loans.\*
- Represented a REIT in its capacity as a financing provider and development partner in the management buy-out of a developer/operator of senior care homes in the United Kingdom.\*
- Represented a Middle East-based family office in acquisitions, dispositions, investments and corporate structuring matters.\*

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- Represented marine terminal service provider in the acquisition of global ports and terminals business, as well as various other acquisitions and joint ventures.\*
- Represented a Fortune 500 company in the acquisition of a business based in the Middle East and the buyout of its joint venture partner's stake in a joint venture.\*
- Represented satellite company on various matters including its debt and equity investments in, and acquisition of, a satellite-based communications system.\*
- Represented US asset manager in its European private equity funds, including structuring and joint venture matters.\*
- Represented an international fund in its acquisition of a school assessment business.\*
- Represented a Middle East-based business group and its shareholders in a strategic transaction involving a private equity fund.\*

\*Experience prior to Katten

## Recognitions

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*Recognized or listed in the following:*

- *The Legal 500 United Kingdom*
  - Leading Individual, 2019, 2022–2024

## News

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- Katten Acclaimed in The Legal 500 United Kingdom 2024 Guide (October 4, 2023)
- Katten Represents Lead Investor in Financing of a Game-Changing Mexican Fintech Company (August 16, 2023)

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- Edward Tran and Oliver Williams Discuss ESG reporting and M&A on *Grip* Podcast (July 27, 2023)
- Edward Tran and Oliver Williams Discuss ESG Trends in M&A (June 28, 2023)
- Katten UK Recognized in The Legal 500 United Kingdom 2023 Guide (September 30, 2022)
- Coronavirus (COVID-19) Resource Center (November 10, 2021)
- Katten UK Receives Numerous Distinctions in The Legal 500 United Kingdom 2022 Guide (October 4, 2021)
- *Institutional Investor* Talks With Edward Tran on Direct Investing Best Practices (September 13, 2021)
- Katten Advises Ekata Shareholders on Acquisition by Mastercard (June 16, 2021)
- Edward Tran Discusses ESG Investment Opportunities in Real Estate, Pensions (April 23, 2021)
- Edward Tran Talks Investor Challenges in Latest *PERE* Europe Roundtable 2020 Report (November 18, 2020)
- *PERE* Features Insight From Edward Tran in Europe Roundtable 2020 Report (May 28, 2020)
- Katten UK Named a Leading Firm in Finance, Real Estate, and Corporate and Commercial by The Legal 500 United Kingdom (November 27, 2018)
- Katten UK Hires New Corporate Partner (April 9, 2018)

## Publications

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- *ESG Guidepost* | Issue 5 (August 2023)
- *ESG Guidepost* | Issue 4 (July 2023)
- UK Financial Insights from Katten | Issue 1 (July 6, 2023)

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- A New Era for Continuation Fund Transactions: ILPA Issues New Guidance (June 27, 2023)
- *ESG Guidepost* | Issue 3 (June 2023)
- Go Green or Go Home: ESG's Increasing Impact on M&A in the UK and Europe (June 22, 2023)
- More Money, More Problems: Providing additional capital to UK companies in turbulent times (May 16, 2023)
- Hot Topics in Private M&A Transactions in the UK: Macroeconomic Uncertainty, Cash Is King and Bridging Value Gaps (March 27, 2023)
- Financial Markets and Funds Quick Take | Issue 11 (February 21, 2023)
- Register of Overseas Entities – Approaching Deadline of 31 January 2023 (January 25, 2023)
- Managing Legal Uncertainty in Sole-Director Companies - Recent Developments (December 22, 2022)
- NSIA and CFIUS: recent developments and observations (November 1, 2022)
- Financial Markets and Funds Quick Take | Issue 7 (October 12, 2022)
- The UK National Security and Investment Act – Guidance Notes (September 14, 2022)
- Financial Markets and Funds Quick Take | Issue 5 (August 16, 2022)
- UK Real Property Beneficial Ownership Register Progresses in England and Wales (August 8, 2022)
- M&A in the FinTech Space (July 12, 2022)
- Direct Investment Strategies: Risk and Legal Issues (August 10, 2021)
- The UK National Security and Investment Act – New Regime Effective on 4 January 2022 (July 30, 2021)
- Going Direct – The Factors Driving Direct Investment Strategies and the Barriers to Adoption (July 26, 2021)
- UK National Security and Investment Law Adopted: New UK Rules for Reviewing Foreign Direct Investment (May 11, 2021)

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- New UK Rules for Reviewing Foreign Direct Investment (December 17, 2020)
- ILPA Releases Deal-By-Deal Model LPA (October 6, 2020)
- COVID-19 and Returning to the Workplace — Considerations for FCA-Regulated Firms (June 11, 2020)
- Force Majeure and Frustration in English Law M&A Agreements in the Context of COVID-19 (April 15, 2020)
- UK Entrepreneurs' Relief Takes a Hit Following the March Budget (April 6, 2020)
- ILPA Publishes Model Limited Partnership Agreement Applying Principles 3.0 (November 19, 2019)
- ILPA Principles 3.0: Focusing on Enhancing Transparency in Private Equity Funds and Alternative Investments (August 5, 2019)
- Potentially Helpful Changes to Entrepreneurs' Relief (January 29, 2019)
- Proposed Changes to Entrepreneurs' Relief (December 14, 2018)
- UK Real Property Beneficial Ownership Register – Draft Legislation Published (August 9, 2018)
- UK to Tax Real Estate Capital Gains of Non-UK Investors (July 18, 2018)
- UK Government Consults on Proposals To Reform Limited Partnerships (June 26, 2018)
- UK Supreme Court Confirms 'No Oral Modification' Clauses Prevail Over Oral Amendments (June 18, 2018)
- UK Government Proposes Beneficial Owners Registry of Overseas Companies That Own UK Property (May 14, 2018)

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## Presentations and Events

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- 2023 Crypto with Katten London Symposium (March 1, 2023)
- PERE Europe 2020 (November 17–18, 2020) | *Moderator* | *Scene-setting: European real estate's largest investors survey - the landscape as we enter a new decade*
- PERE Fund Domiciles and Regulation Roundtable (September 2020) | *Panelist*
- PERE 2020 Europe Roundtable (January 2020) | *Panelist*
- The Katten Regulatory Briefing (May 15, 2019) | *Presenter*