

W. Kenneth Davis, Jr.

Partner

Chicago Office

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Practices

Corporate
Independent Sponsors
Mergers and Acquisitions
Private Equity

Industries

FOCUS: Health Care
Clinical Integration and Managed Care
Health Care Finance
Health Care Regulatory and Compliance
Health Care Services Private Equity
Health Care Transactions

Education

JD, DePaul University College of Law, *with honor*

AB, The University of Chicago

Bar Admissions

Illinois

Community Involvements

Illinois Association of Healthcare Attorneys
Radiology Business Management Association (RBMA)

Ken Davis helps his health care clients design, structure and grow their businesses. He represents physicians, hospitals, ancillary service companies and other health care and e-health providers and businesses in transactions and regulatory matters. With decades of experience and ranked as a leading lawyer by *Chambers USA: America's Leading Lawyers for Business*, Ken is a trusted legal advisor for his health care clients' businesses.

Ken is one of America's best-known attorneys, and frequently lectures, in the area of radiology, having represented numerous radiology groups of various sizes, imaging center owners and operators, hospitals, and other businesses involved in various capacities within radiology. He has also represented many radiology groups in transactions with physician practice management companies and other consolidators.

A leading voice in health care law

Described by clients as "a tremendous attorney with excellent vision and ability to handle complex issues," Ken offers guidance as they embark on forming new businesses, joint ventures, networks, and management and other service relationships aimed at integrating and improving the efficacy of the health care process. Ken advises on initial structuring and business model development, analysis of regulatory and reimbursement issues, private equity, debt-based and leasehold financing, and mergers and acquisitions. He also regularly provides health care compliance counsel for clients.

Ken helps keep his clients up to date on changing health care regulations, including the Stark Law, the Federal Anti-Kickback Statute, HIPAA and the Affordable Care Act, as well as similar and other state laws such as prohibitions on the corporate practice of medicine and fee splitting. He counsels clients on reimbursement and compliance issues pertaining to Medicare participation.

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"Ken Davis is very knowledgeable and always provides excellent advice and solutions."

- *Chambers USA 2023 (Illinois, Healthcare) survey response*

Prior to joining Katten, Ken served as vice president and general counsel for Princeps Inc., a Nashville, Tennessee-based physician practice management company focused on diagnostic radiology services. The company was the result of a merger between Healthcare Resource Management Inc. and Princeps Medical Practice Management Inc., which Ken had co-founded and for which he had served in dual capacities as chief operating officer and general counsel.

Recognitions

Recognized or listed in the following:

- *Best Lawyers in America*
 - Health Care Law, 2020–2024
- *Chambers USA*
 - Health Care, 2008–2023
- *Leading Lawyers Network*
 - 2021
- *The Legal 500 United States*
 - Recommended Attorney, 2019, 2021–2023

News

- Katten Attorneys Distinguished by *Best Lawyers®* (August 17, 2023)
- Katten Lauded in *The Legal 500 United States 2023* (June 9, 2023)
- Katten Boosts Rankings in *Chambers USA Guide 2023* (June 1, 2023)
- Katten Attorneys Recognized by *Best Lawyers®* (August 18, 2022)
- Katten Awarded Top Ranking in Structured Finance: Securitization in *The Legal 500 United States 2022* (June 8, 2022)

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- Katten Ranked Leading Law Firm by *Chambers USA* 2022 (June 1, 2022)
- W. Kenneth Davis, Jr. Discusses Future Use of Artificial Intelligence in Health Care (January 31, 2022)
- Coronavirus (COVID-19) Resource Center (November 10, 2021)
- Katten Attorneys Listed in *The Best Lawyers in America*® (August 19, 2021)
- Katten Receives High Marks in Derivatives, M&A and Securitization in The Legal 500 United States 2021 Guide (June 10, 2021)
- Katten Boosts Rankings in *Chambers USA* 2021 (May 20, 2021)
- Katten Attorneys Distinguished as Top Legal Talent in the 2021 *Best Lawyers in America* and *Best Lawyers: Ones to Watch* Lists (August 20, 2020)
- W. Kenneth Davis, Jr. Speaks with *Radiology Business* about the sale of Mednax's Radiology Division (June 23, 2020)
- *Radiology Business* Talks Practice Sales During a Pandemic With W. Kenneth Davis, Jr. (May 5, 2020)
- Coronavirus (COVID-19) Federal and Illinois Health Care Primary Legal Sources (April 27, 2020)
- Katten Rated Top Law Firm by *Chambers USA* 2020 (April 23, 2020)
- Katten Praised in The Legal 500 United States 2019 Guide (June 11, 2019)
- *Radiology Business* Features W. Kenneth Davis, Jr. on Radiology Practice Sales (April 29, 2019)
- Katten Lauded Top Ranked Law Firm by *Chambers USA* 2019 (April 25, 2019)
- Katten Rated as Leading Law Firm by *Chambers USA* 2018 (May 3, 2018)
- Katten Recognized as Leading Law Firm by *Chambers USA* 2017 (May 30, 2017)

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- W. Kenneth Davis's Enforcement Presentations Featured in *Radiology Business* (May 1, 2017)
- W. Kenneth Davis, Jr. Quoted on Health Care M&A Deal Killers and Best Practices (April 24, 2017)
- *Chambers USA* 2016 Distinguishes 22 Katten Practices and 50 Attorneys (May 27, 2016)
- Katten Attains 22 Practice and 58 Attorney Rankings by *Chambers USA* 2015 (May 20, 2015)
- *Chambers USA* 2014 Distinguishes 24 Katten Practices and 54 Attorneys (May 23, 2014)
- *Chambers USA* 2013 Recognizes 24 Katten Practices and 49 Attorneys (May 24, 2013)
- *Chambers USA* 2012 Distinguishes 19 Katten Practices and 45 Attorneys (June 7, 2012)
- Katten Earns Recognition for 17 Practices and 44 Attorneys in 2011 *Chambers USA* Guide (June 10, 2011)
- Katten Lands 16 Practices and 39 Attorneys in *Chambers USA* Guide (June 24, 2010)
- Partner Ken Davis Quoted on AuntMinnie.com on Health Care Reform (May 13, 2010)
- Katten Lands 14 Practices and 37 Attorneys in *Chambers USA* Guide (June 12, 2009)
- Partner W. Kenneth Davis Jr. Quoted in *Report on Medicare Compliance* (December 22, 2008)
- Partner W. Kenneth Davis Jr. Quoted in *Imaging Economics* on Self-Referral Reform (July 1, 2008)
- Katten Lands 14 Practices and 32 Attorneys in *Chambers USA* Guide (June 13, 2008)
- Partner Kenneth Davis Quoted in *ImagingBiz.com* on Responsibility for Transcription Costs (March 18, 2008)

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- Partner Ken Davis Quoted on *AuntMinnie.com* on Maryland Self-Referral Laws (January 15, 2008)
- Partner Ken Davis Quoted in *Modern Healthcare* on Legal Issues Surrounding Surgery Center's Sale to Not-for-Profit Hospital (June 25, 2007)
- Partner Ken Davis Quoted in *Imaging Economics Advisor* on Legal Risks of Marketing Radiology Practices (May 15, 2007)
- Partner Ken Davis Quoted in *imagingBiz.com* on Amended Per-Click Leasing Complaint (May 14, 2007)
- Partner Ken Davis Quoted in *DiagnosticImaging.com* on CMS Withdrawal of Proposed Changes (February 21, 2007)
- Partner Ken Davis Quoted in *imagingBiz.com* and *DiagnosticImaging.com* on CMS Changes to Medicare Program Integrity Manual (February 15, 2007)
- Partner Ken Davis Quoted by *AuntMinnie.com* on the Deficit Reduction Act of 2005 (February 1, 2007)
- Partner Ken Davis Quoted in *AuntMinnie.com* on Impact of Proposed Reassignment Rule Changes and Testing Facility Standards (August 18, 2006)
- Partner Kenneth Davis Quoted in *Diagnostic Imaging Intelligence Report* on Imaging Joint Ventures and the Stark Law (August 2006)
- Partner Ken Davis Quoted in *Medicare Compliance Alert* on Imaging Joint Ventures and the Stark Law (May 15, 2006)
- Partner Ken Davis Quoted on Radiology News Site, *AuntMinnie.com* (April 27, 2006)

Publications

- Top Ten Legal Considerations for Use and/or Development of Artificial Intelligence in Health Care (February 16, 2021)

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- CMS Issues Draft Guidance for Hospital Co-Location (May 6, 2019)
- *Health Care Perspectives* (April 2017)
- *Health Care Perspectives* (March 2016)
- *Health Care Perspectives* (May 2015)
- *Health Care Credentialing Update* (November 2011)
- *Health Care Update* (November 2011)
- CMS Issues Final ACO Regulations (November 10, 2011)
- Government Issues Eagerly Awaited Proposed ACO Regulations (April 12, 2011)
- *Health Care Update* (October 2010)
- *Health Care Credentialing Update* (October 2010)
- *Health Care Update* (October 2009)
- *Health Care Credentialing Update* (October 2009)
- Partners at Heart (May 9, 2007)
- Heart Imaging Joint Ventures with Cardiologists: Why and How? (January–February 2007)
- Inside the Minds, Health Care Laws: Leading Lawyers on Instituting Compliance Programs, Dealing with Managed Care Companies, and Understanding Stark and Anti-kickback Laws (Winter 2007)

Presentations and Events

- Everything You Need to Know About Opening and Operating an Outpatient-Based IR Lab: Legal and Financial Implications | Presented by Revenue Cycle Coding Strategies (June 20, 2023) | *Speaker*
- ... a Word With Bob LIVE! (November 17, 2022)
- Structuring Exclusive Contracts Between Hospitals and Physician Groups: Negotiating Exclusivity, Payor Contracting, and Other Key

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Provisions; Ensuring Stark Law, AKS, and Tax-Exemption Compliance (October 11, 2022)

- IDTFs: To Be or Not to Be? (August 16, 2022)
- RBMA 2022 PaRADigm (April 24–27, 2022) | *Presenter* | *Post-Sale Experiences of Radiologists (and the Future?)* | *To Integrate or Not After the Pandemic (and Keys to Success)*
- ORCHSE Strategies Meeting (October 26, 2021) | *Presenter* | *Legal Consideration When Using Artificial Intelligence: Health Care as a Case Study*
- RBMA Spring Learning Mini-Series (May 4-6, 2021)
- 2021 ACR-RBMA Practice Leaders Forum (January 22–23, 2021) | *Panelist* | *Pandemic Responses - Current and Future*
- Artificial Intelligence Use or Development in Health Care: Natural Intelligence will Help Us Identify and Understand the Legal Issues (January 13, 2021) | *Speaker*
- 2020 PaRADigm Fall Program (November 10–11, 2020) | *Presenter* | *Think Before a Sale/Merger: An Agnostic's Experiences*
- Katten Webinar Getting Physician Deals Done in the Time of COVID (November 5, 2020) | *Speaker*
- ...a Word With Bob LIVE! (April 16, 2020)
- Healthcare Law & Compliance Institute (March 1–3, 2020) | *Presenter* | *AI Use or Development: Natural Intelligence Will Help Identify and Understand the Issues*
- 2019 PaRADigm Annual Meeting (April 14–17, 2019) | *Presenter* | *An Agnostic Attorney's View on Radiology PPMCs*
- Healthcare Law & Compliance Institute (March 3–5, 2019) | *Presenter* | *How to Make Ambulatory Care Ventures Work*
- Katten Webinar: Closing the Deal – Health Care Private Equity Trends and Triggers (October 24, 2018) | *Panelist*
- 2018 PaRADigm (April 5–8, 2018) | *Presenter* | *Radiology PPMC Strategies, Tactics and Key Issues*

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- Healthcare Law & Compliance Institute (March 4–6, 2018) | Co-Presenter | *Evolving Strategic Transactions: Environmental Drivers, and Approaches for Matching Strategy to Market Changes*
- RSNA 2017 (November 26–December 1, 2017) | Presenter | *Negotiating a Difficult Hospital Contract: The Attorney's Perspective*
- 32nd Annual Economics of Diagnostic Imaging 2017: National Symposium (October 26–29) | Presenter
- Proliferation of Radiology PPMCs: Their Strategies and Tactics, and Key Issues (September 28, 2017) | Participant
- Structuring Exclusive Contracts Between Hospitals and Physician Groups (August 30, 2017) | Presenter
- SIS 2017 (July 19–22, 2017) | Presenter | *Spot the Issues: Is Your Medical Business Operating Legally?*
- RBMA 2017 PARADIGM Conference (April 23–26, 2017) | Presenter | *Enforcement Trends – Part I: 'Hot' Compliance and Other Legal Issues (PLUS Common Mistakes that Radiology Businesses Make)* | Presenter | *Enforcement Trends – Part II: When You Identify a Compliance Failure, What Next? (PLUS What to Do When the Feds Come Knocking)*
- Healthcare Law & Compliance Institute (March 5–7, 2017) | Presenter | *Conducting an Effective Internal Investigation: Tools to Avoid Potential Qui Tam Filings and Developing Effective Enforcement Responses*
- MSN Educational Practice Management Seminar (February 11–12, 2017) | Presenter | *Negotiating Hospital Contracts (the Radiologist and the Attorney Perspectives)*
- 31st Annual Economics of Diagnostic Imaging 2016: National Symposium (October 20–23, 2016) | Presenter | *'To Be or Not to Be' Affiliated with a Radiology Physician Practice Management Company (PPMC)* | Presenter | *Site Neutrality: The Impact on Outpatient Imaging Strategies with Hospital Partners*
- The Game's Afoot in Reimbursement Changes: Site Neutrality and MACRA (May 17, 2016) | Presenter

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- Healthcare Law & Compliance Institute (March 6–8, 2016) | *Co-Presenter | The Race to Consolidate: Navigating Strategic Transactions and Risk-Sharing Ventures*
- Minimizing Stark Law Execution Risks (January 14, 2016) | *Presenter*
- RSNA 2015 101st Scientific Assembly and Annual Meeting (November 29–December 4, 2015) | *Presenter | Hospital Contracting: The Radiologist's and The Attorney's Perspectives*
- 30th Annual Economics of Diagnostic Imaging 2015: National Symposium (October 22–25, 2015) | *Presenter | Besides Being a Good Radiology Group, Are We Doing Everything We Can Be Doing? | Presenter | Thoughts from a 'Premarital' Counselor on How to Have a Successful Marriage (Merger)*
- Making the Most of the New IRS Management Contract Safe Harbors (September 8, 2015) | *Panelist*
- Health Care Law and Compliance Institute (March 1–3, 2015) | *Speaker | Outpatient Ancillary Services: Creative Structures for Competing into the Future*
- 29th Annual Economics of Diagnostic Imaging 2014: National Symposium (October 23–26, 2014) | *Presenter | Mergers in Radiology, and Negotiating Hospital Contracts*
- Ethical Responsibilities in Health Care Transactions (March 11, 2014) | *Presenter*
- Healthcare Law & Compliance Institute (March 2–4, 2014) | *Presenter*
- Health Care M&A Transactions (June 26, 2013) | *Presenter*
- Health Care Investing Under the Obama Administration (November 29, 2012) | *Moderator*
- RSNA 2012 98th Scientific Assembly and Annual Meeting (November 25–30, 2012) | *Presenter | Legal and Creative Marketing: Proven Successes*
- RBMA 2012 Radiology Summit (May 21–23, 2012) | *Speaker | Hospital Exclusive Provider Agreements: Stories from the Trenches*

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- RSNA 2011 97th Scientific Assembly and Annual Meeting (November 27–December 2, 2011) | *Presenter | Creative Strategies for Marketing: Keeping It Legal*
- 2011 Healthcare M&A Conference (April 7, 2011) | *Moderator | Market Opportunities*
- Building Better Radiology Marketing Programs (March 20–22, 2011) | *Speaker | Legal Liabilities of Social Marketing and Creating a Corporate Policy, Part 1 | Speaker | Legal Liabilities of Social Marketing and Creating a Corporate Policy, Part 2*
- RBMA Fall Educational Conference (September 26–29, 2010) | *Speaker*
- Illinois Cardiology Practice Management Symposium (May 14, 2010) | *Speaker | Gainsharing – Is it Still Feasible?*
- To Merge or Not to Merge: The Business and Legal Issues When Radiology Groups Combine with Other Groups (October 13, 2009) | *Presenter*
- RBMA 2009 Fall Educational Conference (October 11–13, 2009) | *Speaker | To Merge or Not to Merge: The Business and Legal Issues When Radiology Groups Combine with Other Groups*
- 41st Annual Radiology Summit (June 7–10, 2009) | *Presenter | Managed Care Contracting and Negotiation*
- Expanding Your Radiology Practice: Success Strategies for Revenue Growth (March 12–13, 2009) | *Presenter*
- Diagnostic Imaging Institute: Taking Care of Business (October 20–22, 2008) | *Speaker | Critical Developments on the Regulatory and Legal Fronts*
- Managing Legal Exposure in Radiology (October 15–17, 2008) | *Speaker | The Laws Keep Changing: Ask the Speaker How to Market in a Compliant Fashion | Speaker | Tax-Exempt Laws and Radiology Groups: Myth versus Reality*
- Leasing and Infrastructure Deals (September 16, 2008) | *Presenter*

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- RBMA Fall Educational Conference (September 14–16, 2008) | *Speaker* | *Leasing and Infrastructure Deals Under Attack – What to Avoid?*
- IHA's Leadership Summit (September 11–12, 2008) | *Speaker* | *Hot Legal Topics for Hospital Leaders*
- IAHA 26th Annual Health Law Symposium (September 10, 2008) | *Presenter* | *The 'Stark' Truth: The Impact of Recent and Proposed Changes on Physician Practice and Ventures*
- Medicare Reimbursement and Stark Update: Review of Recent Proposed Rules and Other Regulatory Concerns (August 29, 2008) | *Speaker*
- Radiology Business Management Association 2008 Radiology Summit (May 4–7, 2008) | *Speaker* | *To Merge or Not to Merge: The Business and Legal Issues when Radiology Groups Combine with NON-Radiology Groups*
- Building Better Radiology Marketing Programs '08 (April 3–4, 2008) | *Speaker* | *The Laws Keep Changing: Ask the Speaker How to Market in a Compliant Fashion*
- Managing a Radiology Practice from the Top: Physicians & Administrators Partner for Success '08 (February 22, 2008) | *Speaker*
- Diagnostic Imaging Leadership Forum: Executive Strategies for Expanding Your Business (September 17–19, 2007) | *Speaker* | *Cardiac Diagnostic Imaging: Can Radiologists and Cardiologists Work Together, and How?*
- RBMA 2007 Radiology Summit (May 6–9, 2007) | *Presenter* | *Hospital Exclusive Provider Agreements: Stories from the Trenches* | *Presenter* | *The Legal Risks in Marketing Your Practice: Ask the Speaker*
- Building Better Radiology Marketing Programs '07 (March 23–24, 2007) | *Speaker* | *The Legal Risks in Marketing Your Practice: Ask the Speaker*
- Ohio RBMA 2006 Fall Educational Meeting (November 3, 2006) | *Presenter* | *Survey of Current Legal Topics in Radiology*
- Imaging Center Administrators Conference (October 13–14, 2006) | *Panelist* | *Unwinding or Restructuring Medical Imaging Joint Ventures*

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- Pitfalls When Interpreting Cardiac Images: Can They Be Avoided? (September 27, 2006) | *Presenter*
- Meet the Stark Deadline on Imaging Joint Ventures...and Find Out How to Comply (August 2, 2006) | *Speaker*
- Radiology Business Management Association (June 4–7, 2006) | *Presenter*
- Building Better Radiology Marketing Programs 06 (March 24–26, 2006) | *Presenter* | *If It's a Great Idea, It Must Not Be Legal*